

Sénamé AGBOSSOU
76, rue de la Source
1060 Brussels - Belgium
Tel: +32 488 28 54 32
Email: sename@effi-man.com

OBJECTIVE

Born in Togo, Sénamé left his country when he was 19 to continue his studies in Ukraine (Petrochemical engineer), then France (PhD) and USA (MBA).

Sénamé has an analytic mind with a result oriented attitude, and devoted the first half of its career to research, then successfully restructured a Software company for 5 years as General Manager. A passion for human relationships has led him in the second half of his career to offer his services as consultant to companies in what he likes to call the 'immaterial' areas: conflict resolution, leadership and efficiency improvement, and transition/change management.

After 35 years of experience in multinational, and multilingual environment (USA, Italy, Russia, France, Belgium), Sénamé seeks to apply the experience he gained in small companies into broader structures facing challenges linked to transitions (M&A, internationalisations, change of managing directors, etc...), to make them more agile, more human oriented, and more efficient.

SKILLS

- Team and leadership development
- Organizational needs analysis, Organization design and reward management
- Conflict resolution and mediation
- Organizational performance improvement, Personal efficiency

PROFESSIONAL EXPERIENCES

Since 2006 Freelance Trainer and Consultant

Trained/coached entrepreneurs and managers to actually save time and energy in their daily actions and get more actions completed.

Resolved business disputes using alternative dispute resolution methods.

Solved disputes and created a new understanding among 90 executives of a political party of an African country and created a body to drive the future development of mediation in the party.

See LinkedIn for recommendations provided by satisfied clients.

2000 -2005 General Manager of Panda Software France
Analyzed operations; completed management plan and restructured Panda Software (FTE of 35). Developed middle management team, tech support team and B2B strategy to 3X the results within 2 years.

1997 - 1999 Freelance Trainer and Consultant
Delivered over 150 seminars on Modern Management Tools to small business owners and employees.

1996 - 1997 Trainer for APS Inc., Fremont, California - USA
Conducted in-depth analyses of business functions for electronic components manufacturers in California. Designed training plans and created the training materials. Trained staff on how to learn and become 100% proficient on their job. Benefits achieved include a change in the average training time from 6 months to 7 weeks.

1991 - 1995 Research Engineers and Project Manager for ECP – EniChem Polymères France.

1988 - 1990 Senior Research Scientist at the University of Utah – USA

EDUCATION

1997 MBA (International Business Management)
International University of America de San Francisco, CA – USA

1988 PhD, Molecular Chemistry and Catalysis
Université Paul Sabatier de Toulouse - France

1982 Petrochemical Engineer
Polytechnic Institute of Lvov - Ukraine

PERSONAL

Languages

French: fluent
English: fluent
Russian: fluent
Computer literate

Others

Born on 12 March 1956 in Lomé – Togo
French citizen